

City of Minneapolis

Request for Committee Action

To: Ways & Means
Date: 11/14/2016
Referral: N/A
From: Finance & Property Services
Lead Staff: Art Thomas, City Security Manager
Presented by: Art Thomas
File Type: Action
Subcategory: Contract/Agreement

Subject:

Security Guard Services for the City facilities

Description:

Authorizing a three year contract, with two one-year extensions with Securitas Security for City facilities' security services.

Previous Actions:

[16-01356](#) Request for Proposal (RFP) issuance for security guard services.

11/4/11- Council approves Contract Award to Whelan Security for two year contract with three one year renewal options.

Ward/Address:

Not Applicable

Background/Analysis:

The scope of services provides that the Vendor will provide on-site security protection services for city assets located at the following sites:

1. Convention Center: \$2,900,000 payable from Fund 01760
2. Impound Lot: \$750,000 payable from Fund 07500
3. Water Treatment Facilities: \$400,000 payable from Fund 07400
4. Public Service Center: \$150,000 payable from Fund 06200
5. All costs for Contingency Mobilization services would be provided by the City's emergency fund and would be utilized in response to a catastrophic event or major disaster, with the intent to backfill police and fire personnel performing security related duties allowing them to resume essential/critical emergency services City-wide.

Service costs listed above for each site assumes expected cost increases due on March 1, 2017 per the Collective Bargaining Agreement with SIEU Local 26. In addition, cost fluctuations in Event Staffing for the Convention Center are assumed in the total listed above.

A total of 9 proposals were submitted and four companies were short listed from that group, Whalen, G4S, Securitas and Allied Universal Security. There were no proposals submitted for individual sites by small/minority owned companies. Although all four companies offered similar proposals and were close in rating, our team rated Securitas the highest of the four as we

felt they presented more “ Value Add” services than their competitors and could comfortably deliver services enterprise wide as outlined in the RFP.

Vendor is aware of the City’s Displaced Worker’s Ordinance and is agreeable to retaining existing security staff at their current pay rates.

Financial Review:

No additional appropriation required, amount included in current budget.

Future budget impact anticipated.

Enter future budget impact

Approved by the Permanent Review Committee.

Meets Small and Underutilized Business Program goals.

Enter SUPB goals explanation.