CITY OF MINNEAPOLIS

# Regulatory Services

## Animal Care & Control Fee Schedule

## Ways + Means Committee Presentation

DATE

Minneapolis
Regulatory Services

# Legal mandates and requirements

Title 4, Chapter 64.100, updated in 2015, requires:

1. Adequate care to include veterinary care to prevent pain, suffering and disease transmission.
2. Mandated holding periods
   a) Surrendered animals must be held 24 hours.
   b) Stray animals must be held for a minimum of 5 days.

"To serve and protect the pubic by promoting a safer community through responsible animal ownership and humane care."

# How pets leave our shelter

## Pets can leave MACC in one of four ways

- Returned to owner
- Adoption
- Transfer to another releasing agency
- Euthanasia

## Additionally, we are driven by guidance in ordinance to not restrict adoptions based arbitrary criteria, such as breed:

> "No public or private sheltering agency shall ban, bar, limit or otherwise obstruct the adoption or transfer of any animal based on arbitrary criteria, such as breed, age, color or any other criteria except as to the individual animal's medical condition, behavioral condition or the adopter's fitness to adopt." Minneapolis Code of Ordinances 64.100(c)(1)

# Conditions to adopt or transfer animals

## Animals placed for adoption or transfer to a shelter must meet several criteria

- Pass a behavior exam
- Pass a medical exam
- Be sterilized
- Be vaccinated against contagious diseases
- Be microchipped
- Must be safe to return to the public both behaviorally and medically

# MACC offers competitively priced services

| Cost to prepare a dog for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
| Standard tests/supplies | $337.65 | $543.80 - $563.80[1] | $467.50 - $718.50[1] |
| Personnel | $113.00 | $62.95-$80.95[2] | $51.00[2] |
| Total cost/dog | $450.65 | $606.75 - $644.75 | $518.50 - $769.50 |

| Cost to prepare a cat for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
| Standard tests/supplies | $274.43 | $311.85 - $381.85[1] | $363.00 - $501.00[1] |
| Personnel | $113.00 | $81.90[2] | $102.00[2] |
| Total cost/cat | $387.00 | $393.75 - $463.75 | $465.00 - $603.00 |

[1] Supply costs note: average cost of care and food and miscellaneous vet care supplies costs unknown and not factored into this amount

[2] Personnel costs note: grooming and miscellaneous vet care time costs unknown and not factored into this amount

# Adoption process, investment and revenue

## Minneapolis Animal Care and Control

Intake → Services → Adoption

Services: Dog $405
Cat $387

Adoption: Dog $50 resident
$250 non-resident
Cat $50 resident
$100 non-resident

## St. Paul Animal Control

Intake → Adoption

Adoption: Dog and cat
$47 resident
$224 non-resident

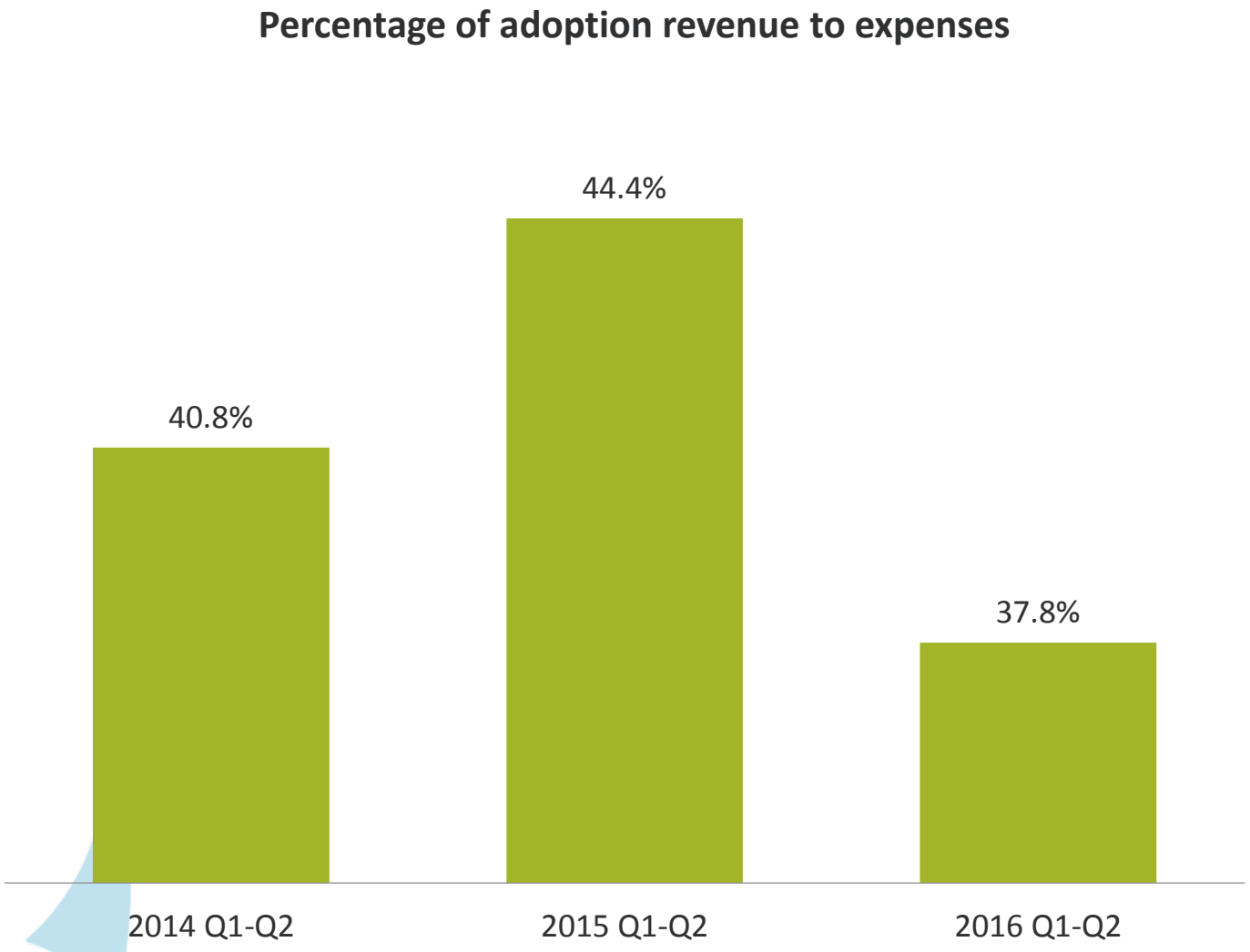
## Animal Humane Society

Services → Adoption

Services: Services from AHS and MACC are comparable

Adoption: Dog $200 – >$400
Cat $50 – $100

# The percentage of adoption revenue compared to non-personnel expenses is decreasing




Adoption revenue:

| | Cat | Dog |
|---|---|---|
| 2014-2015 | $60-150 | $160-$300 |
| 2016 | $50 resident/ $100 non-resident | $50 resident/ $250 non-resident |

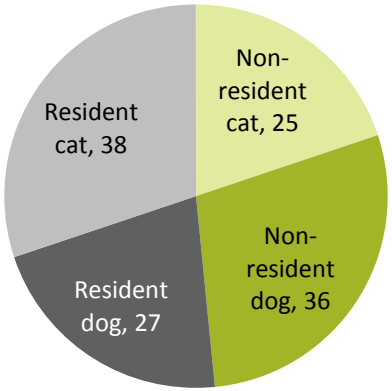
Note: Due to variability in adoption fees recovered in 2014 and 2015, revenue in those years is calculated based on number of animals adopted in specified year and two-year average for fees collected per species.

Non-personnel expenses calculated to be:

Cat: $274
Dog: $337

# The 2016 trend indicates a growing percentage of families adopting pets live in Minneapolis

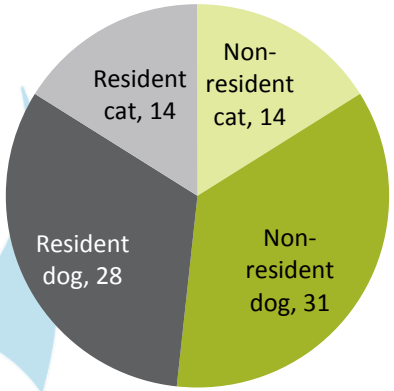
**2014 Adoptions Q1-Q2**




48% Non-resident

52% Resident

**2015 Adoptions Q1-Q2**



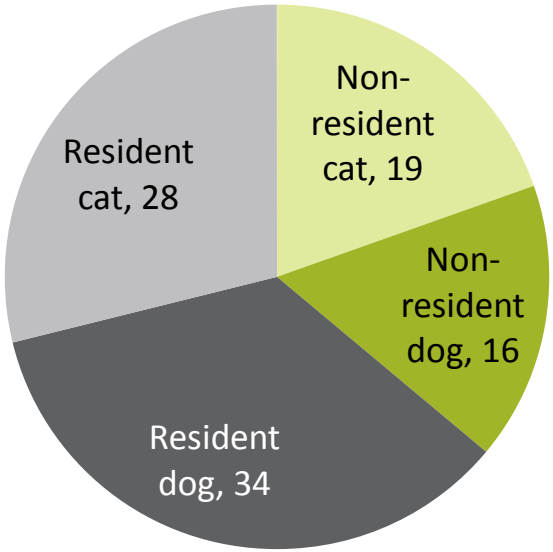

52% Non-resident

48% Resident

**2016 Adoptions Q1-Q2**

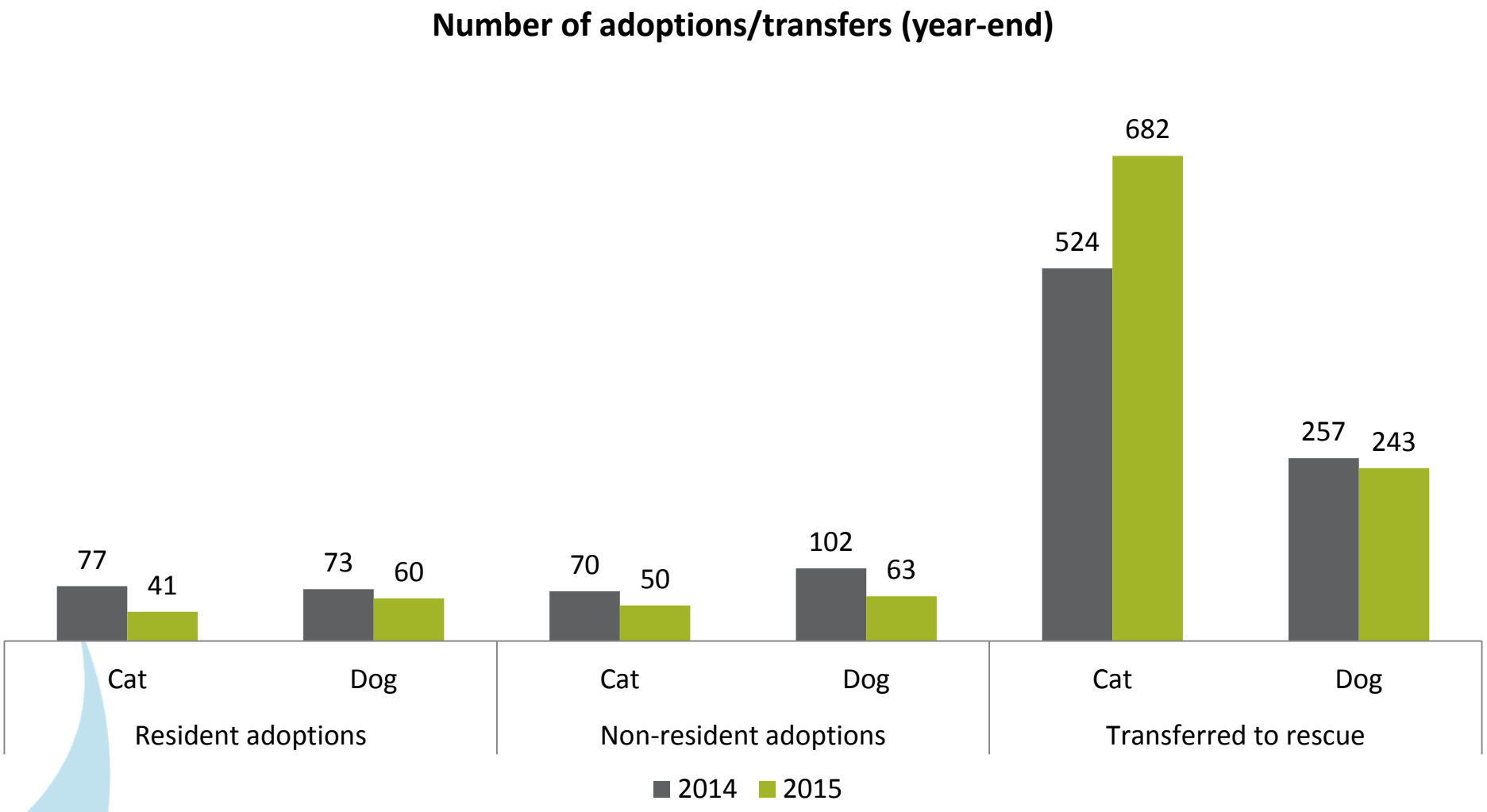
36% Non-resident

64% Resident

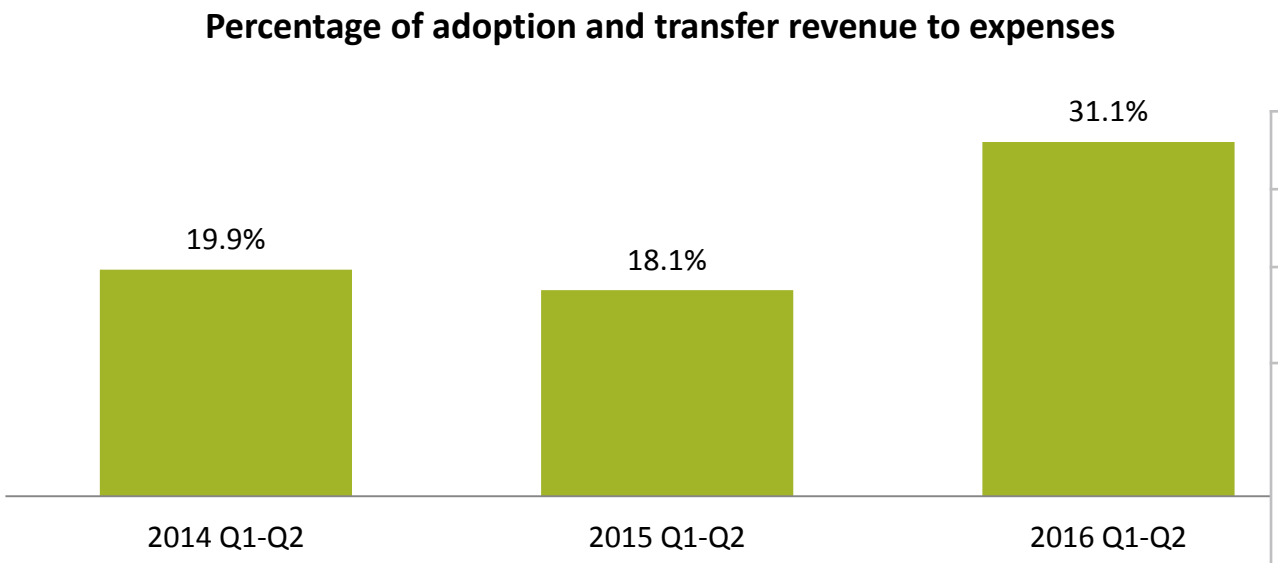


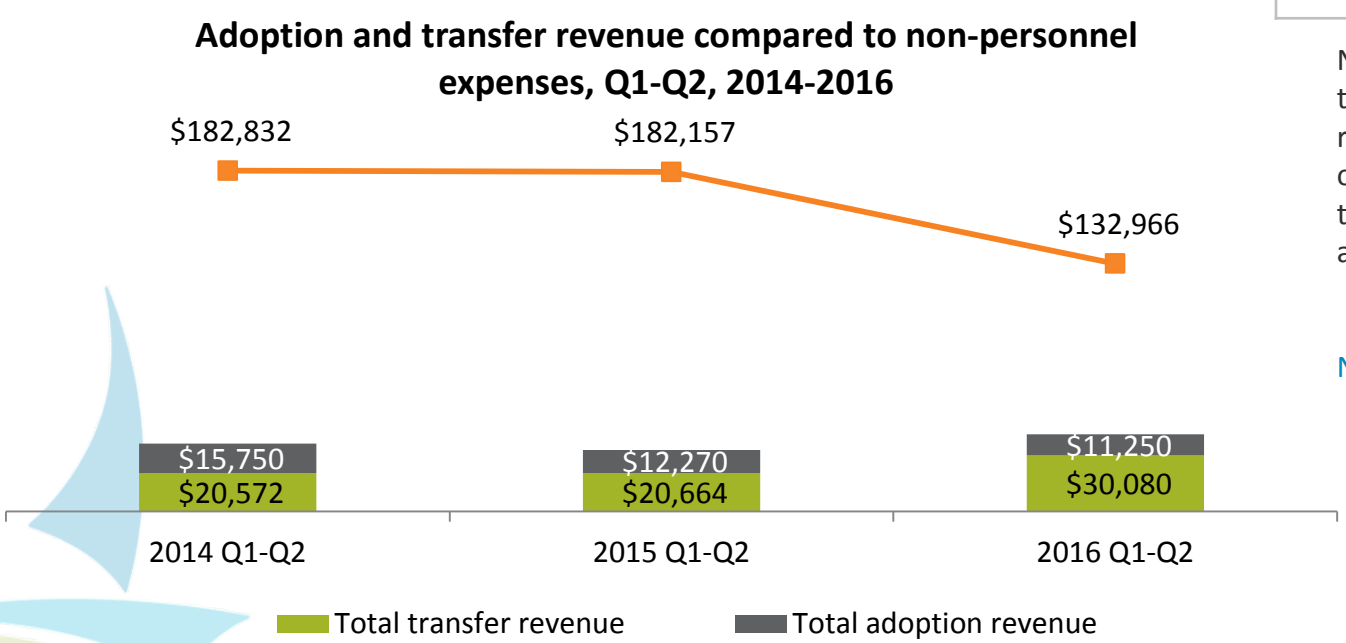
# Additional information

# We transfer many more animals to shelters than we adopt out to families



# The percentage of adoption and transfer income compared to non-personnel expenses is increasing




Adoption and transfer revenue:

| | Adopted | | Transferred |
|---|---|---|---|
| | Cat | Dog | Cat or dog |
| 2014-2015 | $60-150 | $160-$300 | $60-$80 |
| 2016 | $50 resident/ $100 non-resident | $50 resident/ $250 non-resident | $80 |

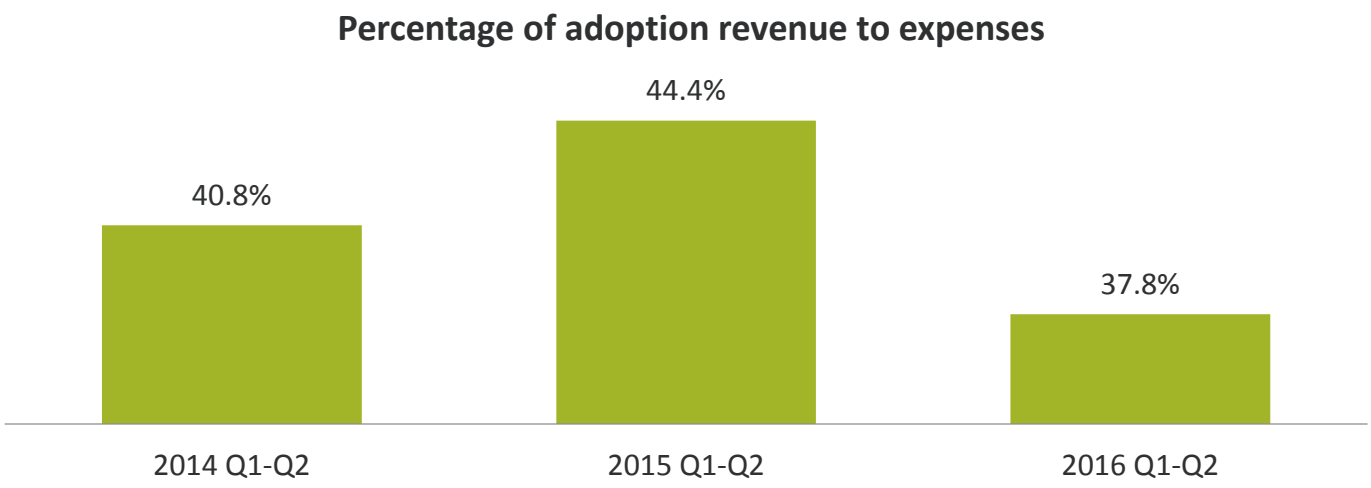
Note: Due to variability in adoption and transfer fees recovered in 2014 and 2015, revenue in those years is calculated based on number of animals adopted or transferred in specified year and two-year average for fees collected per species.

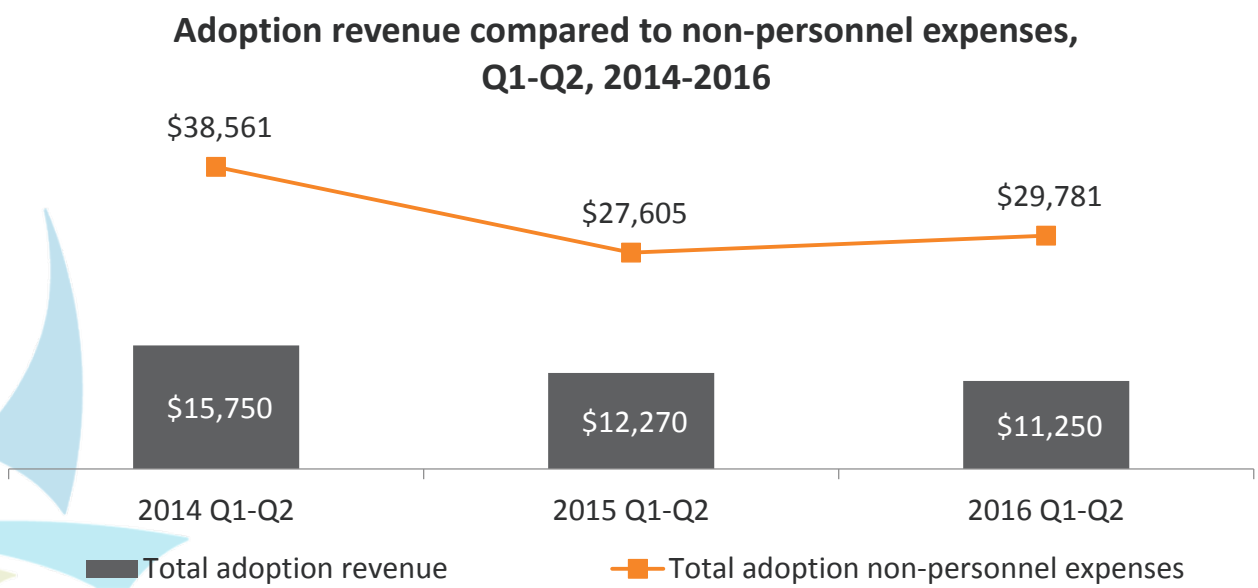
Non-personnel expenses calculated to be:

Cat: $274

Dog: $337

# The percentage of adoption revenue compared to non-personnel expenses is decreasing

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| 2016 | $50 resident/ $100 non-resident | $50 resident/ $250 non-resident |

Note: Due to variability in adoption fees recovered in 2014 and 2015, revenue in those years is calculated based on number of animals adopted in specified year and two-year average for fees collected per species.

Non-personnel expenses calculated to be:

Cat: $274
Dog: $337

# MACC offers competitively priced services

| Cost to prepare a dog for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
| **Standard tests/supplies cost**<br>Immunizations/tests, microchip, sterilization, average cost of care and food for 9 days and miscellaneous vet care supplies | **$337.65** | **$543.80 - $563.80[1]** | **$467.50 - $718.50[1]** |
| **Personnel cost**<br>Behavioral and medical exam, grooming and miscellaneous vet care staff time over 9 days | **$113.00** | **$62.95-$80.95[2]** | **$51.00[2]** |
| **Total cost/dog** | **$450.65** | **$606.75 - $644.75** | **$518.50 - $769.50** |

| Cost to prepare a cat for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
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| **Personnel cost**<br>Behavioral and medical exam, grooming and miscellaneous vet care staff time over 9 days | **$113.00** | **$81.90[2]** | **$102.00[2]** |
| **Total cost/cat** | **$387.00** | **$393.75 - $463.75** | **$465.00 - $603.00** |

[1] Supply costs note: average cost of care and food and miscellaneous vet care supplies costs unknown and not factored into this amount
[2] Personnel costs note: grooming and miscellaneous vet care time costs unknown and not factored into this amount

# Cost to prepare a cat for adoption and recovered fees

| Cost to prepare a cat for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
| **Standard tests/supplies cost**<br>Immunizations/tests[1], microchip, sterilization, average cost of care and food for 9 days and miscellaneous vet care supplies | **$274.43** | **$311.85 - $381.85[2]** | **$363.00 - $501.00[2]** |
| **Personnel cost**<br>Behavioral and medical exam, grooming and miscellaneous vet care staff time over 9 days | **$113.00** | **$81.90[3]** | **$102.00[3]** |
| **Total cost/cat** | **$387.00** | **$393.75 - $463.75** | **$465.00 - $603.00** |

[1] Immunizations/tests/treatments include: Distemper, Rabies, Pyrantel, FELV/FIV, Fecal, Leukemia, treatment for fleas and ticks
[2] Supply costs note: average cost of care and food and miscellaneous vet care supplies costs unknown and not factored into this amount
[3] Personnel costs note: grooming and miscellaneous vet care time costs unknown and not factored into this amount

## Adoption fees for cats

| | MACC | Heartland | Saint Paul Animal Control | Animal Humane Society |
|---|---|---|---|---|
| **Recovered fees** | **$50 Resident<br>$100 Non-resident** | **$75 Altered<br>$125 Unaltered** | **$47 Resident<br>$224 Non-resident** | **$50 - >$100** |
| **Sterilization included?** | Yes | No | No | Yes |
| **Other services included** | See services listed above | Leukemia test and behavioral exam | No services provided | Physical and behavioral exams, rabies vaccination, deworming, flea/tick treatment, Leukemia test, sterilization, follow-up exam, medication 1st 14 days, bag cat food, ID tag |

# Cost to prepare a dog for adoption and recovered fees

| Cost to prepare a dog for adoption | MACC | Banfield Minneapolis | Camden Pet Hospital |
|---|---|---|---|
| **Standard tests/supplies cost**<br>Immunizations/tests[1], microchip, sterilization, average cost of care and food for 9 days and miscellaneous vet care supplies | **$337.65** | **$543.80 - $563.80[2]** | **$467.50 - $718.50[2]** |
| **Personnel cost**<br>Behavioral and medical exam, grooming and miscellaneous vet care staff time over 9 days | **$113.00** | **$62.95-$80.95 [3]** | **$51.00 [3]** |
| **Total cost/dog** | **$450.65** | **$606.75 - $644.75** | **$518.50 - $769.50** |

[1] Immunizations/tests/treatment include: Bordetella, Distemper, Rabies, Pyrantel, Heartworm, Parvo Titer, Parvo , Fecal, flea and tick treatment and sent to new home with needed medications

[2] Supply costs note: average cost of care and food and miscellaneous vet care supplies costs unknown and not factored into this amount

[3] Personnel costs note: behavioral exam, grooming (except for Banfield) and miscellaneous vet care time costs unknown and not factored into this amount

## Adoption fees for dogs

| | MACC | Heartland | Saint Paul Animal Control | Animal Humane Society |
|---|---|---|---|---|
| **Recovered fees** | **$50 Resident<br>$250 Non-resident** | **$150 Altered<br>$200 Unaltered** | **$47 Resident<br>$224 Non-resident** | **$200 - >$400** |
| **Sterilization included?** | Yes | No | No | Yes |
| **Other services included** | See services listed above | Heartworm test and behavioral exam | No services provided | Physical and behavioral exams, Bordetella and rabies vaccination, deworming, flea/tick treatment, sterilization, follow-up exam, medication 1st 14 days, bag dog food, ID tag |