

Request for Committee Action

To: Ways & Means
Date: 7/18/2016
From: Information Technology
Prepared by: Pamela Fernandez *Pam Fernandez*
Presented by: None
File type: Action
Subcategory: Bid

Subject:

Approval of Official Publication No. 8297 Bids for City-Wide Camera Surveillance System Maintenance and Service.

Description:

Acceptance of the low bids as indicated below (OP No. 8297) for a total estimated annual expenditure of \$1,400,000.00 to furnish and deliver all materials, equipment, labor and incidentals necessary for the City-Wide Camera Surveillance System from September 1st, 2016 through August 31st, 2019 with two (2) one (1) year extensions for the Minneapolis Information Technology Department, as follows:

Egan Company for an estimated annual expenditure of **\$840,000.00**

See attached pricing schedule.

Pro-Tec Design for an estimated annual expenditure of **\$420,000.00**

See attached pricing schedule.

Convergent Technologies, LLC for an estimated annual expenditure of **\$140,000.00**

See attached pricing schedule.

Terms are net-30 days

F.O.B.: Destination

Further recommend proper Officers be authorized and directed to execute a contract for this project, all in accordance with our specifications.

This has been approved by the Civil Rights Department.

Previous Actions:

None.

Ward/Neighborhood/Address:

Not Applicable

Background/Analysis:

Tabulation of three (3) bids received on Official Publication No. 8297 Bids for City-Wide Camera Surveillance System Maintenance and Service.

Financial Review:

Select financial statement.

Action is within Budget.

Attachments:

1. Pricing Schedule
2. Tabulation Sheet

		1) Egon Company				2) Protect Design				3) Convergint							
		7625 Boone Avenue North Brooklyn Park, MN 55428-1011 J.R. Simpson, 763 555-4311 JRSimpson@EgonCo.com				City, State, Zip Contract Name, Phone Number Contract Email				101 Ohms Lane Edina, MN 55439-2142 Steve Washburn, 612 235-4040 Steve.Washburn@Convergint.com							
ID	Quantity	Description	Part No.	MSRP Price after MSRP Discount	Percentage Discount Off MSRP	MSRP Price Multiplied by Quantity	Total	Part No.	MSRP Price after MSRP Discount	Percentage Discount Off MSRP	MSRP Price Multiplied by Quantity	Total	Part No.	MSRP Price after MSRP Discount	Percentage Discount Off MSRP	MSRP Price Multiplied by Quantity	Total with Discount
1	16	Service Technician - Weekday	N/A	95.00		1,520.00	N/A	N/A	110.00		1,760.00	N/A	N/A	125.00	N/A	2,000.00	2,000.00
2	16	Trailer - Weekday	N/A	50.00		800.00	N/A	N/A	48.00		768.00	N/A	N/A	95.00	N/A	1,520.00	1,520.00
3	2	Project Manager	N/A	95.00		190.00	N/A	N/A	88.00		176.00	N/A	N/A	135.00	N/A	270.00	270.00
7	2	Lift Truck Rental - Day	N/A	165.00		330.00	N/A	N/A	200.00		400.00	N/A	N/A	500.00	N/A	1,000.00	1,000.00
9	2	Outdoor PTZ cameras (Axis Q6045-E)	Axis - Q-6045-E **	3,311.08	8%	6,622.16		Axis - Q-6045-E **	3,311.08	8%	6,622.16		Axis - Q-6045-E	3,239.00	10%	6,478.00	6,478.00
13	1000	Cable and Wire - Milestone Software Licenses for Cameras (Not a Server License)	Mohawk Part # M58772 Design # LT55553 Jacket Color BLACK	0.54		540.00		Mohawk Part # M58772 Design # LT55553 Jacket Color BLACK	0.438		438.00		Mohawk Part # M58772 Design # LT55553 Jacket Color BLACK	0.50	N/A	502.88	502.88
14	2	Milestone XPPL	Milestone XPPL	134.00	10%	268.00		Milestone XPPL *	123.67	17%	247.34		Milestone XPPL	134.10	10%	268.20	268.20
Contract Term: Sept 2016 - Sept 2019																	
1 year extension (Sept 2019 - Sept 2020)																	
1 year extension (Sept 2020 - Sept 2021)																	
TOTAL:		10,270.16															
		10,411.50															
		12,039.08															

